



APRIL 29 - MAY 2, 2025 | ORLANDO, FL

## **FOCUS ON:**

**Communication Strategies** 

**Data Strategies** 

**Digital Strategies** 

**Engagement Strategies** 

Physician Relations & Sales

Strategic Issues

Strategic Marketing

## **With Special Support From**







































## Healthcare's Leading Marketing, Communications, Digital & Physician Strategies Summit

The Summit builds on a 30-year legacy of identifying the everevolving opportunities and challenges in healthcare marketing, communications, digital strategy, and physician relations and tackling them head-on. It is THE premier event where senior healthcare executives from across the country come together to share actionable strategies and solutions that drive results.

## Dear Colleague:

It is with pleasure that we invite you to attend the 30th Annual Healthcare Marketing & Physician Strategies Summit (HMPS). Originally launched as the Customer-Based Marketing Strategies Forum, HMPS has evolved to address the critical challenges that face today's marketing, communications, digital, strategy, experience, and physician relations executives.

Check out the agenda. It's packed with advanced strategies and practical solutions that will help you enhance the customer experience; embrace innovative technologies; communicate to strengthen relationships and engagement; demonstrate ROI; leverage consumer insights and data analytics; explore emerging trends; and tackle nontraditional competitors.

You'll gain insights and be inspired by our panelists, concurrent session speakers, and keynoters. And you'll have the opportunity to network with friends and colleagues from across the country. We're confident you'll emerge with new, often groundbreaking ideas and approaches that will help you face—and shape—your organization's future.

Join us in shaping healthcare's next chapter!

## **Summit Co-Chairs**



Susan Alcorn
Partner
ALCORN+DEAN Strategic
Communications



**Dean Browell**Chief Behavioral Officer
Feedback



**Kriss Barlow** Advisor Barlow/McCarthy



**Kathy Dean**Partner
ALCORN+DEAN Strategic
Communications



**Chris Boyer**Digital Health Strategist
@chrisboyer LLC



**Terri Goren**Principal
Goren & Associates, LLC



# Healthcare Marketing & Physician Strategies

# Summit

APRIL 29 - MAY 2, 2025 ORLANDO, FL

## Who Should Attend

The Summit is designed for the following executives from hospitals, health systems, academic medical centers, integrated networks, medical groups, and other healthcare organizations.

- Marketing Executives
- Communication Executives
- Strategy Executives
- Business Development/Planning Executives
- Digital/Web/Social Media Strategists
- Customer Experience Executives
- Physician Relations & Sales Executives
- Physician Referral/Outreach Directors
- Public Relations Executives
- Advertising Executives
- Data Strategy Executives
- Consultants



Where healthcare marketing, communications, digital, physician relations, strategy, and innovation professionals network. To learn. To share. To identify emerging trends and envision the future. www.healthcarestrategy.com

# Special Strategy Sessions

## Tuesday, April 29 | 3:00 - 5:00p

## From Policy to Strategy: Implications for Healthcare Organizations Sponsored by Huron

As recent policy changes take shape in Washington, health systems are being pushed to rapidly adapt. Policy expert **Paul Keckley** will share key insights on the evolving landscape, followed by a Fireside Chat with **Hal Andrews** and **Kristin Jimenez**, moderated by **Leah McCanna**, on how these shifts are influencing growth strategies, partnerships, technology, and investment decisions. Discover how forward-thinking leaders are turning uncertainty into opportunity.









Paul H. Keckley, PhD, Healthcare Research & Policy Expert
Hal Andrews, President & CEO, Trilliant Health
Kristin Jimenez, Chief Strategy Officer, AdventHealth Central Florida
Leah McCanna, Principal, Huron

## Wednesday, April 30 8:00 - 10:00a

## **Pre-Summit Strategy Workshops**

Separate conference registration fees apply to the Pre-Summit Strategy Sessions. Please check the Registration Form for details.

## **Data-Driven Marketing: Getting Results**

Data-driven marketing empowers healthcare organizations to build customer loyalty, make faster decisions, and boost ROI. This hands-on workshop will dig into the keys to success, including where to find relevant data, the tools required, and how to analyze and transform data into actionable insights and deliver impactful campaigns.







**Anthony Cadieux**, VP, Performance Marketing AdventHealth

Anne DiNapoli Block, Managing Director, Data Solutions  $\boldsymbol{\vartheta}$  Analytics  $\boldsymbol{and}$ 

Josh Donaghue, Executive VP, Tradigital Media, BPD

## Harnessing the Power of AI in Healthcare

Al is transforming healthcare by improving patient care, reducing costs, and boosting efficiency. Join healthcare executives as they explore Al's full scope, beyond generative models. Examine key use cases; consumer and provider acceptance; and the benefits, risks, and governance challenges that come with Al adoption.









**Jeremy Rogers**, VP, Patient & Consumer Experience Indiana University Health

Matt Cyr, Founder & President, Loop Consulting Chris Hemphill, Director, Modular Feedback

Chris Boyer, Digital Health Strategist, @chrisboyer LLC

## **Build a Sustainable Content Marketing Strategy**

Healthcare marketers face key challenges in content strategy, from leveraging AI to balancing owned and earned media. Learn real-world tactics for creating a sustainable strategy.







**Emilie Ansel**, Chief Executive Officer, Private Health News **Colleen Massa**, Chief Operating Officer **and Reba Thompson**, VP, Client Partnerships, WG Content

## Rebuild Your Referral Development Strategy

What's needed to secure referrals in 2025 and beyond? Examine evolving market dynamics, physician relationships, program innovations, and data strategies. Learn how to redesign your referral program to address competitive pressures, strengthen networks, and adapt to today's realities.









Ashley Abbondandolo, Sr. Director, Strategic Growth & Development, Memorial Healthcare System

Angie Puffer, Operations Administrator, Mayo Clinic

Samar Shakoor, Director, Physician Relations
Stanford Children's Health

Susan Boydell, Principal, Barlow/McCarthy



## STRATEGIC MARKETING

Sponsored by BPD

## **Create a Robust Marketing & Consumer Insights Dashboard**

Mount Sinai used a collaborative approach to build a marketing dashboard that uncovers actionable insights and drives decisionmaking. Starting with goal-setting and metric selection, they created a user-friendly dashboard that reveals valuable data. Learn how to apply this framework in your organization.

## Liza Levine

Sr. Director, Consumer Insights and

#### Karen Wish

VP, Chief Marketing Officer Mount Sinai Health System

## If We Only Had a Billboard

**Sponsored by Jarrard** 

A top physician wants a billboard, the CEO pushes for a TV spot or interview—many think there's one magic fix to boost business or reputation. How can you effectively manage these requests? Join colleagues for an offthe-record, interactive discussion!

Gayle Sweitzer, Chief Marketing Officer/SVP University of Kansas Health System

**COMMUNICATION STRATEGIES** 

Alexa Warner, VP, Marketing & Brand Strategy Bon Secours Mercy Health

Christine Woolsey, SVP, Chief Marketing & Communications Officer

Hospital Sisters Health System Susan Alcorn (Facilitator), Partner

Personalization vs. Privacy: Balancing

ALCORN+DEAN Strategic Communications

Demonstrating marketing's impact on volume is essential to proving ROI. Geisinger is redefining lead evaluation by focusing on quality over quantity. Hear how marketing collaborates with clinical and operational teams to implement strategies that convert high-quality leads into actual treatments and procedures—going beyond just phone calls

Kelly Kimberland, Senior Director, Health Plan Marketing

Digital Health Strategies

## **Aligning Service Lines with Consumer Expectations**

Integrated marketing teams play a vital role in preparing service lines for market success by aligning internal operations with consumer needs. Discover how to leverage market research and consumer insights to uncover blind spots and opportunities. Learn strategies for cross-department collaboration to refine services and ensure readiness before launch.

## **Molly Luton**

Chief Marketing & Communications Officer Ballad Health

# With an abundance of data and rising demand

for personalized marketing, how can you ensure your targeting and segmentation efforts are both effective and compliant? Join us to examine best practices for balancing personalization with privacy and maintaining ethical marketing standards.

Christine Skiffington, AVP, Marketing & Communications, Inspira Health

Sujal Raju, CEO, Enqbator

Ethics & Compliance

Celia E. Van Lenten, JD, Principal Miles & Stockbridge

Jenny Bristow (Facilitator), CEO & Owner Hedy & Hopp



## **Balancing Patient Privacy & Digital** Marketing

UNC Health has developed a privacy-first approach to digital marketing, using adtech platforms like Google and Facebook without compromising patient confidentiality. Learn how they align teams around privacy priorities and optimize MarTech tools to drive targeted campaigns, analytics, and ROI.

Susan Magrogan, Performance Marketing & Demand Generation Manager and

Sara Rodriguez, Marketing Strategist UNC Health

Ray Mina, VP of Marketing Freshpaint

## **Turning Strategy into Action: The Role of** Communications

Roper St. Francis Healthcare keeps its Strategic Plan 2030 front and center through a focused, flexible communications strategy. From a strong launch to ongoing integration into daily operations, learn how the team uses video, visual progress tracking, and consistent messaging to build awareness, drive engagement, and maintain momentum.

## Andy Lyons

**Executive Director of Corporate Communications** & Content Strategy Roper St. Francis Healthcare

#### **DIGITAL STRATEGIES**

**Sponsored by Digital Health Strategies** 

## It's Not About the Web; It's the Transaction

Consumers come to healthcare websites to accomplish tasks, not just browse. Hear how organizations have built the internal muscle and commitment to get things done for patients, while pivoting marketing, IT, operations, and clinical teams away from counting traffic to counting transactions.

Gerard Gober, Head of Digital Patient Experience Universal Health Services

Pam Landis, SVP, Digital Engagement Hackensack Meridian Health

Lucky Rai, VP, Digital Channel Experience Memorial Hermann Health System

Ben Texter (Facilitator), Co-CEO & Co-Founder, Digital Health Strategies



## **Beyond Lead Generation: Converting Patients with Quality Leads**

and appointments to deliver meaningful results.

Geisinger

Nicole Kurz, VP, Precision Marketing

## **Omnichannel Patient Engagement: AI-Driven Access & Automation**

University of Chicago Medicine is leveraging Agentic AI to overcome EMR limitations. By enhancing scheduling, reminders, and waitlist management, they are creating a seamless patient experience. Hear how they're building engagement, reducing no-shows, and improving efficiency. Learn how Al-driven automation delivers the right message at the right time—transforming patient access.

Andrew Chang, Chief Marketing Officer UChicago Medicine

Ben Seyden, VP, Healthcare Strategy Salesforce

## **A Talent Roadmap for Healthcare Marketing's Future**

Talent is a top priority for healthcare marketing, digital, communications, and strategy leaders. How do you attract highly skilled professionals to lead with emerging technologies while fostering a culture of continuous learning and development? Explore proven strategies to recruit, retain, and grow the talent needed for long-term success.

## Mark Bohen

Chief Marketing & Communications Officer and

Julia Sorensen, VP, Marketing -Market Research & Consumer Insights Mass General Brigham

Steve Ward (Facilitator), VP, The Ward Group

Research shows that patients are struggling to differentiate between physicians and hospitals, with many viewing brands as interchangeable. There's an opportunity to break through with a fresh approach to brand journalism—one that focuses on authentic storytelling and strengthens the physician-patient relationship. Learn how to implement frameworks that truly connect and set your brand apart.

## William "Skip" Hidlay

VP. Chief Communications & Marketing Officer The Ohio State University Wexner Medical Center

## **Rvan Donohue**

Strategic Advisor NRC Health

## From Search to Care: A Digital Blueprint for **Growth & Patient Satisfaction**

SSM Health's innovative digital strategy has driven a 17% increase in new patient acquisition and a 79% conversion rate for retail bookings. Examine the key initiatives fueling sustainable growth, including enhanced search visibility, e-commerceinspired patient experiences, expanded virtual care offerings, and redesigned care models.

## **Geoff Wester**

Director, Digital Patient Engagement Strategy SSM Health

## Jamie Gier

Chief Marketing Officer DexCare



## Step Aside, Healthcare Status Quo: The Intelligent Health Revolution is Here Sponsored by Unlock Health

From ChatGPT to the next frontier, AI is powering an Intelligent Health Revolution—transforming healthcare to be more effective and responsive for clinicians, patients, and consumers. Join Tom Lawry, a renowned AI transformation advisor to global healthcare leaders, as he explores how AI is reshaping healthcare, and its impact on marketing, communications, and digital executives.

Tom Lawry, Global AI Transformation Leader, Bestselling Author, Managing Director of Second Century Tech

#### STRATEGIC ISSUES

Sponsored by Playbook for Health

## Strategic Priorities in Healthcare: The Outlook

Healthcare systems face three pressing challenges: enhancing perceptions among regulators, employers, and consumers; transitioning to population health payment models; and addressing access issues to benefit both consumers and health systems, regardless of reimbursement structures. Examine these challenges as well as lessons to guide your response.

Andrew Taylor, VP, Strategic Transactions Central Florida Division, AdventHealth

John Fink, Partner and

David Willis, Principal, Strategy Practice ECG Management Consultants

## **Driving Change with Digital Transformation and Innovation**

Healthcare organizations are adopting digital strategies to deliver cost-effective, high-quality care. Hear how top innovations. collaborative leadership strategies, and essential changes to enhance consumer engagement are transforming healthcare. Join the discussion!

Crystal Broj, Enterprise Chief Digital Transformation Officer, MUSC

Jen Magaziner, VP, Digital Health Boston Children's Hospital Daniel Fell, SVP, Health, BVK

Chris Boyer (Facilitator) Digital Health Strategist, @chrisboyer LLC

## **ENGAGEMENT STRATEGIES**

Sponsored by Doximity

## **Reaching the Older Adult Market**

With more than 10,000 people turning 65 every day, healthcare organizations must position themselves as experts in caring for older adults. Learn how to redefine primary care and implement a care engagement model based on risk types to promote longterm health. Explore strategies for guiding older adults through complex care decisions, such as surgeries, advanced care planning, and end-of-life choices.

#### Ellen Dalton

Chief Growth Officer and

## Lisa Slama

SVP, Marketing Strategy & Operations VillageMD

## MarCom, Digital & Patient Experience: **Driving Results That Matter**

Vanderbilt Health's marketing, communications, digital, and patient experience teams are collaborating to create a seamless patient journey. Examine how they leverage data to inform decisions, attract new patients, and foster loyalty. Explore the results of their integrated approach.

## **Brian Carlson**

VP, Patient Experience and

## Megan Pruce

VP, Marketing & Engagement Vanderbilt Health

## **PHYSICIAN RELATIONS & SALES**

Sponsored by Wolters Kluwer

## Let's Talk ROI: Results for Leaders, **Direction for Teams**

Effective physician outreach and liaison teams understand the need to align with volume growth objectives. Learn how to set clear, measurable success metrics that demonstrate value to leadership and guide team efforts. Examine best practices for showcasing targeted volume growth and aligning outreach with the clinical strategic plan.

#### Dede McFarland

Manager, Health System Physician Outreach UT Southwestern Medical Center

## **Amy Spetla**

Director of Physician Relations Stamford Health

## **Elevating Physician Relations Through Strategic Alignment**

Hackensack Meridian Health's physician relations and network strategy teams collaborate to drive growth aligned with system goals. Hear how they developed actionable plans and leveraged market intelligence to inform planning. Examine the measurable impact.

#### Jessica Clarke

Director, Strategy & Business Development and

## **David Stephens**

Chief Strategy & Business Development Officer Hackensack Meridian Health

## **Innovating for an Aging Population:** Meeting the Challenge

The 75+ population is about to double, intensifying demand on an already strained healthcare system. The time is NOW for marketing, communications, and digital executives to drive innovation in patient and provider experiences. Discover what's at stake, gain insights on rethinking strategies, and prepare now to shape the future!

Jeremy Rogers, VP, Patient & Consumer Experience and

Mike Yost, Chief Marketing Officer Indiana University Health

Kellie Bliss, EVP Provider, Health & Wellness

## The Art & Science of Patient-Centered **Digital Transformation**

Join Renown Health executives as they share insights from their patient-centered digital transformation journey. Learn how they evaluated and chose technology and implementation partners, navigated internal changes, and secured buy-in from the C-suite, board members, physicians, and other key stakeholders.

## Suzanne Hendery

Chief Marketing & Customer Experience Officer Renown Health

## Linda MacCracken

Faculty/Consultant Harvard University/Ignite Market Advantage

## Physician Relations Leaders Speak Out

Join three physician relations leaders as they tackle key challenges in analytics, talent development, and internal positioning. This interactive session invites audience input and offers real-world insights and actionable strategies. Gain practical ideas to take back to your organization.

Leonora Darcel, Director, Provider Business Development Keck Medicine of USC

Jana King, National Director of Physician Sales Integrated Oncology Network

Angie Puffer, Operations Administrator Mayo Clinic



## **Turning Payor Challenges into Opportunities**

As health systems face rising costs, aggressive payor tactics, and growing pressure from Medicare Advantage, effective strategies are needed to protect reimbursement and reputation. Explore how to strengthen negotiation approaches, align internal stakeholders, and manage communications to shape the narrative.

## **Matthew Stacell**

Chief Performance Improvement & Administrative Officer Naples Comprehensive Health

## **Kevin Thilborger**

Chief Revenue Strategy & Managed Care Officer Unlock Health

## Maximizing Health Plan Marketing Through CRM Integration

Sharp HealthCare leverages CRM and integrated data strategies to enhance patient engagement and drive enrollments in preferred health plans. By combining enrollment, consumer, psychographic, and clinical data, they executed highly targeted omni-channel campaigns that delivered strong ROI. Hear how integrated reporting enabled them to track and communicate impact across various audience segments.

## **Tamara Cauton**

Senior Account Director Lionshare, Inc.

## From a Physician's Perspective: Let's Talk

Curious about how to better support physicians? Join a panel of physicians as they share insights on evolving practice challenges, the referral process, collaborating with liaisons, and the materials that best meet their needs. Bring your questions for this engaging, interactive session!

Navin Changoor, MD, Colon and Rectal Surgery

Mariam Naveed, MD, Gastroenterologist AdventHealth Medical Group

Kimberly Wasdin, Physician Relations Specialist AdventHealth Lake Wales

Kriss Barlow (Facilitator), Advisor Barlow/McCarthy





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Tom Lawry, Global AI Transformation Leader, Bestselling Author, Managing Director of Second Century Tech

## 7:00 - 7:50a SUNRISE KEYNOTE Shattering Norms: The Healthcare Experience Overhaul Sponsored by Monigle



## Meet the Engaged Consumer: Navigating the New Digital Landscape Sponsored by MERGE

Digital advancements, along with the rise of social and retail platforms, have fundamentally changed how consumers think, buy, and engage. What does this shift mean for healthcare and your organization? Join **Amber Mac** as she shares insights on how to adapt your communication and marketing strategies to connect with today's highly engaged and connected consumers. There's no doubt about it... AI, big data, social leadership, and more can give you a competitive edge. Hear how! **Amber Mac**, Relentless Adaptation & Digital Innovation Speaker; Co-Host of the *AI Effect* 

## STRATEGIC MARKETING

Sponsored by BPD

## **Defend Marketing ROI: What Works**

Examine proven strategies to track and report marketing performance, align metrics with organizational objectives, and present compelling data to the C-suite. Learn how to overcome internal skepticism and champion the true value of marketing within your organization.

**Tanya Andreadis**, Chief Marketing Officer & VP, Patient Engagement, Penn Medicine

**David A. Feinberg**, SVP, Chief Marketing & Communications Officer Mount Sinai Health System

**Paul Matsen**, SVP, Chief Marketing & Communications Officer, Cleveland Clinic

**Chris Bevolo** (Facilitator)
Chief Transformation Officer, BPD

## **COMMUNICATION STRATEGIES**

**Sponsored by Jarrard** 

## The Power of Blending Research & Gut Instinct to Underpin Strategy

St. Luke's Health System executives noticed a potential shift in community sentiment. To confirm and quantify the issue, they designed a hyper-targeted consumer survey, uncovering insights about their trust levels both externally and internally. Learn how the results informed strategic decisions. Gain practical tips for turning ambiguous challenges into actionable, data-driven insights.

**Beth Toal**, SVP, Chief Communications Officer St. Luke's Health System

**Kim Fox**, Partner, The Advisor Group Lead Jarrard. Inc.

## **DIGITAL STRATEGIES**

Sponsored by Digital Health Strategies

## Digital Accessibility: Serving All in Healthcare

Digital innovation and accessibility play crucial roles in enhancing healthcare for individuals with varying abilities, those with rare diseases, and residents of rural communities. Gain insights into strategies that improve health outcomes for these populations.

Dean Browell, Chief Behavioral Officer, Feedback

**Kristy Dickinson**, Principal Kristy Dickinson Consulting **Nathan Ziegler**, System VP

CommonSpirit Health

**Lauren Reyes-Grange** (*Facilitator*) Sr. Product Manager & Strategy Lead, Reason One

## **CMO Playbook: Transitioning to a New Role**

As a new CMO, how do you make the role your own and set your department up for success? Gain valuable insights on restructuring and rebuilding your team, making the case for additional staff and budget, and more. Join the conversation!

**Andrew Chang**, Chief Marketing Officer UChicago Medicine

**Suzanne Hendery**, Chief Marketing & Customer Experience Officer, Renown Health

**Kathy Smith**, VP, Chief Marketing  $\vartheta$  Digital Officer Roper St. Francis Healthcare

**Camille Strickland** (Facilitator), SVP BVK

## Beyond the Brand Police: From Governance to Enablement

Creating unity and consistency is an all too familiar challenge in branding. Hear from brand leaders who are abandoning the outdated "brand cop" model in favor of education, empowerment, and influence. Learn how they connect brand to experience and culture as they navigate the brand maturation journey.

**Jennifer Follis**, AVP, Brand Enablement Strategy HCA Healthcare

Melissa Kinsley, Senior Director, Brand Marketing S&P Global

Gabriel Cohen, Chief Marketing Officer, Monigle

## Click for Care: Retail Appointment Scheduling

Health systems are increasingly competing with digital providers and in-market competitors. Explore a retail-style appointment experience designed for ease and innovation. Hear how Rush collaborated with internal teams to achieve its digital transformation goals. Review the results and key lessons.

## Matthew Sluzinski

Senior Director, Digital & Web Strategy Rush University System for Health

Chris Riegger

Chief Operating Officer, Modea

## 12:30 – 1:45p The Power of Connections: Delivering on Your Brand Promise, Jake Poore, Integrated Loyalty Systems Sponsored by DexCare

## **Digital Marketing Success in Healthcare**

Healthcare marketers face the challenge of online tracking while maintaining HIPAA compliance to avoid fines and protect patient trust. Learn how Houston Methodist is navigating this evolving landscape by collaborating across teams to develop strategies, secure buy-in, measure success, and establish effective governance frameworks.

**Jeff Duncan**, Digital Marketing Manager **and Jackie Effenson** 

## Director, Digital Marketing

Houston Methodist

**Jeremy Mathis**, Director, Client Success Fathom, an IQVIA Business

## MarCom & HR: Partnering for Success

As workforce challenges intensify, how can MarCom collaborate with HR to attract, retain, and engage both onsite and remote employees? Explore effective strategies and solutions.

**Tanya Content**, System VP, Talent *and* **Elizabeth Hite**, Executive Director, Brand &

Growth Marketing, UNC Health **Colleen Harper**, AVP, Workforce Strategy,
Recruitment & Retention **and** 

**Rod James**, Senior Director, Brand Marketing and Creative Management, Orlando Health

**Kathy Dean** (Facilitator), Partner ALCORN+DEAN Strategic Communications

## Unlock Predictive Analytics for Service Line Growth

Hackensack Meridian *Health* uses AI and machine learning to merge clinical, consumer, and marketing data, identifying patients who are both clinically qualified and marketing-responsive. Learn how they turn this raw data into actionable insights that drive targeted marketing strategies and service line growth.

**Adrienne Woods**, Director, Digital Engagement Hackensack Meridian *Health* 

**Paul Matsui**, Chief Data Officer, VP Strategy **and John Simpson**, Co-CEO & Co-Founder Digital Health Strategies

## From Overwhelmed to On It: Al Agents in Your Marketing Workflow

Healthcare marketers are doing more with fewer resources, but Al agents can help. Examine how Al tools streamline tasks, automate workflows, and boost efficiency—no expertise required. See live demos of *Microsoft Copilot* for content creation, *Zapier* for automation, and *HubSpot Breeze* for CRM management. Discover practical ways Al can simplify your day and enhance your marketing strategy.

**Matt Cyr**, Founder & President, Loop Consulting **Mary McPheat**, Founder & CEO, Grounded Logic

# How to Activate Influencers to Support Your Strategies

From insurance negotiations to navigating historic preservation commissions, effectively communicating with stakeholders who influence decisions is essential. Hear how MarCom and Government Relations leaders at Michigan Medicine collaborate to tackle tough issues and achieve positive outcomes.

**Mandy Bolter**, Director, Government Relations *and* **Mary Masson**, Senior Director of PR
Michigan Medicine

Courtney Kelsey, VP, Jarrard Inc.

**Rose Glenn** (*Facilitator*), Immediate Past Chief Communications & Marketing Officer Michigan Medicine

## Future Proof Your Organization for Al & Search

As AI and search technology continue to advance, healthcare organizations must adapt to stay competitive. Hear how AdventHealth is doing that by enhancing external content optimization and delivering rich, contextual data on their website. Examine the measurable results, including improved search visibility, greater accuracy, and strengthened brand relevance.

Carolina Anthony, Executive Director, Digital Brand & Content Strategy, AdventHealth Martha van Berkel, CEO & Co-Founder

**Martha van Berkel**, CEO & Co-Founder Schema App

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## STRATEGIC ISSUES

Sponsored by Playbook for Health

## **Aligning Consumer Demand with Clinical** Capacity

Banner Health uses a data-driven strategy to bridge the gap between consumer demand and physician capacity. Learn how their digital marketing and access teams gather insights from web searches, the call center, and scheduling and apply them to solutions like specialist recruitment, telehealth, and care restructuring.

Brock Bassetti, Sr. Director, Customer Experience Design & Technology and

Banner Health

Rachel Beachy, Sr. Director, Digital Provider Consulting, Huron

## Chris Pace, Sr. Director, Digital Marketing

## From Vendors to Sponsors: Unlocking **Brand Partnerships in Healthcare**

Your health system is more than a provider—it's a brand with reach, influence, and purpose. Learn how CMOs and CSOs are securing sponsorships from brands like Toyota and Nike by turning vendor relationships into strategic partnerships that drive revenue, storytelling, and impact.

Tom Kruse, SVP, Chief Strategy Officer CommonSpirit Health Northwest Region & Virginia Mason Franciscan Health

Jeff Sofka, CEO Playbook for Health

## **ENGAGEMENT STRATEGIES**

Sponsored by Doximity

## **Harness Patient Feedback to Boost Service** Line Growth & Reputation

Johns Hopkins Medicine and MyMichigan Health have automated publishing of aggregated patient star ratings and comments across key service lines, specialties, and locations. Learn how the approach enhanced brand awareness and online reputation, improved visibility in search, and increased appointment bookings.

Brian Harder, Director of Strategic Web Development & Services Johns Hopkins Medicine

Megan Yezak, Marketing Manager MyMichigan Health

Andy Ibbotson, CEO, RatingsMD

## PHYSICIAN RELATIONS & SALES

Sponsored by Wolters Kluwer

## **Enhance Field Strategy with Data**

Physician relations teams are achieving measurable success by integrating claims data with qualitative field intelligence to refine sales plans and target outreach. Hear how this approach enhances message precision, strengthens clinical positioning, and drives impactful actions. Learn how to track, report, and optimize results for sustained growth.

Ziad Omar, Principal Engineer and

Abbie Peterson, Sr. Business Intelligence Analyst Henry Ford Health

**Emilio Ruocco** 

VP, Provider & Market Solutions Definitive Healthcare

## Harnessing Behavioral Data for Physician Engagement

Johns Hopkins Medicine uses insights from behavioral data to engage physicians through sophisticated email campaigns, demonstrate downstream referrals, and prove marketing ROI. Learn how to use segmentation and personalization to craft compelling content tailored to physician needs. Explore metrics.

Kathleen Allenbaugh, Director of Marketing and Azmina Rahemanji, Assistant Director of Marketing

Johns Hopkins Medicine

Stacy Compty, Client Success Leader, IQVIA

## Synergy in Growth: Uniting Marketing & **Physician Relations**

Growth in healthcare requires adaptation and efficiency in physician relations. Learn how a field sales team and marketing department, despite different reporting structures, teamed up to optimize resources and processes. Explore the results, including expanded reach, streamlined onboarding, and stronger physician relationships.

Veronica Campbell, Network Director, Physician Relations & Market Development and

Kevin Wyne, Manager, Marketing Account Services, HonorHealth

## 12:30 - 1:45p The Power of Connections: Delivering on Your Brand Promise, Jake Poore, Integrated Loyalty Systems Sponsored by DexCare

## **Payviders: A Growing Force in Healthcare**

The payvider model is reshaping healthcare strategy, marketing, and population health. Hear how 3 systems navigate partnerships, align marketing with Medicare Advantage growth, and leverage campaigns to improve outcomes and long-term value.

Mark Bohen. Chief Marketing & Communications Officer, Mass General Brigham

Colleen Sullivan, VP, Care Continuum Integration, Hartford HealthCare

Mike Sweeney, SVP, Network Strategy & Performance, UPMC Health

**John Tarcson** (Facilitator), Managing Director Huron

## Blending Internal Development & **External Partnerships**

Virtua Health is driving business growth by aligning external partners and internal teams around strategic objectives through disciplined planning and dedicated Partner Summits. Virtua's CEO shares healthcare challenges and the organization's vision, and marketing leaders discuss goals and strategies. The results? Fired-up inspiration, increased collaboration, ROI, and a shared culture of innovation and respect.

Chrisie Scott, SVP & Chief Marketing Officer and Ryan Younger, VP, Marketing Virtua Health

## **Innovative Strategies to Drive Referral Growth**

Hear about two innovative approaches to boost referrals: collaborating with EMS partners and Acute/Post Acute sites of care to enhance relationships and capturing patients at the point of service to ensure in-network follow-up appointments.

Christy Shoemake, Corporate Senior Director of Provider Relations

Community Health Systems

Kristi Zenon, Director, Network Management, Texas Health Physician Group Texas Health Resources

Tricia Anderson (Facilitator), Senior Consultant Barlow/McCarthy

## **Urgent Care as the Front Door**

Partnerships between urgent care clinics and health systems are transforming patient access. By offering quality care, shorter wait times, and flexible hours, these collaborations boost patient retention, streamline flow, and optimize system utilization. Learn how they're driving success.

Patrick Knauer, Director of Marketing, Ambulatory Division, Banner Health

Lisa Slama, SVP, Marketing Strategy & Operations

Eric Steinberger, Chief Marketing Officer Atlantic Health System

Sondra Brown (Facilitator), President, MDRG

## **Build Momentum for Digital Experience**

The healthcare digital landscape is quickly shifting to focus on patient experience. Let's talk about how IT, operations, marketing, and legal teams can work together to enhance care delivery and improve patient satisfaction.

Crystal Broj, Enterprise Chief Digital Transformation Officer, MUSC

Craig Kartchner, Chief Marketing & Customer Engagement Officer, HonorHealth

Jeremy Rogers, VP, Patient & Consumer Experience, Indiana University Health

Jeremy Harrison (Facilitator), AVP, Consumer Engagement & Experience MultiCare Health System



## ..... Find Your Niche & Amplify Impact

By focusing on niche strategies, UCI Health and United Musculoskeletal Partners (UMP) are elevating the success of their field teams and delivering measurable growth. Discover how UCI's Business Development team expanded influence by filling key gaps, and how UMP leverages niche targeting to secure referrals in a competitive market.

## **Lindsay Carrillo**

Director, Business Development UCI Health

## **Daniel Goldberg**

SVP, Sales & Growth United Musculoskeletal Partners (UMP)





## Leading Through Uncertainty: A Conversation with Dennis W. Pullin Sponsored by NRC Health

Join Dennis Pullin, a transformational leader, author, and champion of humanity, for a conversation with Ryan Donohue on human-centric leadership. Learn how Virtua Health's Here for Good brand fosters authenticity, and how marketing, communications, and physician relations can build trust and enhance experiences for all.

Dennis W. Pullin, President & CEO, Virtua Health Ryan Donohue, Strategic Advisor, NRC Health

## STRATEGIC MARKETING

Sponsored by BPD

## **Drive Change with a Bold Brand Vision**

A clear, bold brand vision can spark cultural transformation, uniting an organization to better serve both patients and staff. Explore strategies to align teams, break down silos, and turn abstract ideas into actionable cultural shifts. Learn how clear communication, effective change management, and operational alignment can bring your brand vision to life.

#### Sarah Sanders

Chief Marketing & Communications Officer UCSF Health

#### **Lawrence James**

CEO & Co-Founder

**Digital Innovation: Barriers vs. Opportunities** 

Advanced consumer features—such as enhanced patient access and loyalty strategies—not only meet rising consumer expectations; they also deliver significant value to health systems. But challenges around data, governance, and organizational culture can present major hurdles. Examine proven techniques to overcome these barriers, drawn from real-world experience and practical application.

## Jeff Stewart

VP, Strategic Marketing CHRISTUS Health

## John Berndt

SVP Health for The Americas Valtech Health

#### **COMMUNICATION STRATEGIES**

Sponsored by Jarrard

## Leverage Data to Build a Connected **Healthcare Ecosystem**

Savvy MarCom executives know how data shapes strategies to drive growth, build trust, and strengthen brands. Hear how OURA, a health tech leader, uses innovative data to inform marketing decisions, identify audiences, and boost engagement. Explore the opportunities in actively listening to and responding to your audience.

#### **Melanie Tuazon**

Director of Commercial Marketing OURA

SVP, Health Services & Technology Practice Lead

#### **DIGITAL STRATEGIES**

**Sponsored by Digital Health Strategies** 

## Gen-Al Unplugged: 10 Real-World **Healthcare Marketing Trials**

Tired of the Al buzz? Wondering what's hype and what's truly impactful? Explore 10 realworld healthcare marketing applications, from content strategy and patient engagement to search optimization and task automation. Discover what works, what doesn't, and how Al can streamline your efforts and make your

#### Jen Brass Jenkins

Associate Director, Digital Experience University of Utah Health

#### **Lacey Reichwald**

Director of Marketing Aha Media Group

## **Standing Out in a Saturated Market**

Differentiation is vital for healthcare organizations, especially in crowded markets. Discover how Children's Minnesota leveraged trademarked taglines, enhanced paid marketing efforts, and revamped content to stand apart. Learn how to craft a strategic public relations plan that highlights your brand and experience as key differentiators to drive impact and growth.

## **Hillery Shay**

Chief Marketing & Experience Officer; SVP of Communications Children's Minnesota

## **Navigating Healthcare Analytics: Selecting** the Right Tools for Unified Insights

Healthcare organizations face a rapidly evolving analytics landscape, making tool selection crucial. Examine a step-by-step approach to select platforms that unify web and product data, providing a comprehensive view of patient interactions. Learn how to align analytics with organizational goals, enhance experiences, improve outcomes, and ensure HIPAA compliance.

Gabe Watson, Executive Director, Digital Strategy & Analytics WashU Medicine

Cameron Houser, Analytics Leader

## Timely & Transformative Keynote Sessions

## **NEW! Strategy Session**

Sponsored by



Tuesday, April 29 - 3:00-5:00p

## From Policy to Strategy: Implications for **Healthcare Organizations**

As healthcare evolves, staying ahead of trends is essential. Policy expert Paul Keckley will share key insights on the evolving landscape, followed by a Fireside Chat with Hal Andrews and Kristin Jimenez, moderated by Leah McCanna









## Sunrise Keynote Session

Sponsored by moniqle

Thursday, May 1 - 7:00-7:50a

## **Shattering Norms: The Healthcare Experience Overhaul**

Join Baptist Health leaders as they reveal the ground-breaking strategies transforming the healthcare consumer experience. Discover innovative approaches that break down silos and place consumers at the heart of every initiative. Take home actionable strategies!









## **Luncheon Keynote**

Sponsored by de \(care

Thursday, May 1 - 12:30-1:45p

#### The Power of Connections: Delivering on **Your Brand Promise**

Join customer experience expert Jake Poore for an engaging look at the power of connections in healthcare. Hear strategies for fulfilling your brand's promise at every touchpoint, from marketing campaigns to bedside care and operational decisions.









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Dennis W. Pullin, President & CEO, Virtua Health Ryan Donohue, Strategic Advisor, NRC Health

## STRATEGIC ISSUES

Sponsored by Playbook for Health

## **Maximizing Return on Ambulatory** Investments

Sustainable ambulatory networks are essential for healthcare organizations. Learn how to achieve financial sustainability by using analytics to choose services and optimize access points. Hear how leading health systems organize and manage physician practices and ambulatory assets to improve care coordination and ROI.

#### **Brett Waress**

Tampa General Hospital

## Sarah Weatherman

Senior Manager

ECG Management Consultants

#### **ENGAGEMENT STRATEGIES**

**Sponsored by Doximity** 

## Reimagining the Marketing Funnel: Leveraging Patient Journey Mapping

Patient Journey Mapping is crucial in transforming the marketing funnel. Learn practical tools for mapping patient journeys and using insights to shape experience design and marketing strategies. Hear how an academic medical system aligned marketing with the patient experience to drive trust, loyalty, and measurable results.

## Jim McMahon

VP, Marketing & Communications University of Maryland Medical Center

## Steve Koch

Managing Partner Cast & Hue

#### PHYSICIAN RELATIONS & SALES

**Sponsored by Wolters Kluwer** 

## **Expanding Skills & Scope in Physician** Relations

AdventHealth West Florida has grown its physician relations team by expanding both its size and scope. Learn how they've built a supportive culture, integrated new talent, and implemented strategies to motivate and retain top performers. Hear key lessons from their approach to team development.

#### **Brad Jones**

Executive Director of Physician Relations and

#### Garth Reimann

Manager of Physician Relations AdventHealth

## **Data-Driven Workforce Optimization**

Dayton Children's uses real-time data to improve provider recruitment and strategic workforce planning. Examine their programmatic approach to manage provider supply and demand data, enhance patient access, and achieve strategic goals. Explore the market-specific workforce planning considerations, as well as methods to quantify provider demand.

## Derek Theodor

**Executive Director** Dayton Children's Hospital

## Jaclyn Zurawski

Principal SullivanCotter

## Harnessing Gratitude to Enhance Value in **Your Health System**

Fostering gratitude in your health system can elevate patient and staff experiences while enhancing your brand. Learn how to cultivate authentic patient testimonials, build trust, and position your hospital as a leader in compassionate care by integrating gratitude into your culture.

Blake Bard, SVP & Executive Director Orlando Health Foundation - West Florida

Anthony Schuster, MD, Physician Executive; Former VP & Chief Medical Officer BayCare Health System

Bruce Bartoo, President & Chief Gratitude Officer Gratitude Health Group

## **Turning Ideas into Action: Takeaways That Drive Results**

Align messaging across internal and external audiences with insights rooted in research and real-world experience. Walk away with actionable strategies to strengthen your physician relations program and fresh ideas you can apply right away. Interactive and focused, this session is all about refining your action plan. Bring your ideas—let's finish strong!

## Kriss Barlow

Advisor Barlow/McCarthy

## **Rob Klein** Founder & CEO

Klein & Partners



## Visit the Forum at www.healthcarestrategy.com/register to register online.

## **Hotel Information**

The official hotel for the Summit is the **Omni Orlando** Resort at ChampionsGate. This four-diamond resort spread across 800 sprawling acres of lush palms and sparkling water is a haven of rest and relaxation. Featured are two championship golf courses, a full-service spa, sparkling resort pools, and 10 premium restaurants.

To reserve a room at the special rate of \$309 single/double, click here or call the hotel at 1-800-THE-OMNI and identify the meeting as the "Healthcare Marketing & Physician Summit."

Be sure to make your reservations early! The room block will be released on April 4th but is likely to sell out before that date.



## **Co-Sponsors**



























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## **Diamond Sponsors**

**BPD**'s employees are pathfinders and future-builders, uncovering and creating opportunities using distinctive insights about people navigating health. Our clients include some of the top brands in healthcare, with services including branding, marketing, advertising, communications, issues management, and data-driven marketing.

**Digital Health Strategies** is a data and technology solutions company that helps healthcare organizations fulfill their mission and drive revenue. DHS's Al-powered Share of Health™ platform builds loyalty by closing care gaps, increasing service line volume, growing plan membership, and raising philanthropic dollars.

With unrivaled experience, **MERGE** is humbled to work with the best healthcare brands in the country, solving critical growth, engagement and transformation challenges. We apply our understanding of the full, integrated marketing ecosystem and 30+ years of healthcare experience.

**Unlock Health** connects people to care using creativity, data, and expertise. Partnering with over 400 healthcare organizations, we offer integrated marketing, technology, and managed care services to drive growth, enhance brand experiences, and improve payor performance.

## **Platinum Sponsors**

**Cured** transforms healthcare with its Healthcare Experience Platform, unifying data to deliver personalized care. Partnering with top institutions, Cured enhances outcomes and efficiency while revolutionizing traditional CRMs.

At **Definitive Healthcare**, our passion is to transform data, analytics and expertise into healthcare commercial intelligence. Our SaaS products and solutions create the path to commercial success in the healthcare market, so you can identify where to go next.

**DexCare** empowers health systems to make access more discoverable for consumers and sustainable for their providers and operations. Our platform drives superior consumer experiences that intelligently guide patients to the best care while optimizing capacity in real-time.

**Doximity** is the largest medical network with 2M+ members, enabling collaboration across specialties and every major medical center. Members can search and find clinicians, stay upto-date with the newsfeed of medicine, exchange HIPAA-secure messages, and engage in telehealth visits.

**Enqbator** is your full-service agency for web and mobile app development, specializing in content management systems and complex integrations. With over 20 years of experience, we're proud of our 100% referenceable client base. Let's bring your digital vision to life!

**Fathom**, an IQVIA business, is the leading digital marketing agency for healthcare. CMOs and VPs at top hospital systems trust our experts to grow their reputation and revenue through brand awareness, patient acquisition, and physician engagement campaigns.

**Freshpaint**'s Healthcare Privacy Platform empowers healthcare companies to use the industry's best marketing tools while remaining compliant with a growing list of privacy regulations like HIPAA.

**Healthgrades** empowers stronger and more meaningful connections between patients and doctors. Our comprehensive suite of hospital marketing and automation solutions revolutionizes patient access, engagement, and care coordination.

**Huron** collaborates with healthcare organizations to develop data-driven digital experiences for physicians, clinicians, employees, and consumers, integrating CRM, PRM, EHR, and digital health systems. We empower marketing and strategy leaders to overcome market instability and ensure long-term business performance.

**Kontent.ai**'s mission is to help the world's leading organizations maximize the impact of their most strategic asset: content. The AI-accelerated content management system is designed to accommodate even the most complex content workflows without sacrificing speed, compliance, or results.

**LIFT Healthcare** is a full-service marketing firm dedicated to helping hospitals and health systems optimize their marketing investments through data-driven strategies and human-centered insights. Committed to delivering measurable outcomes, we empower healthcare organizations to achieve their desired business goals.

## Co-Sponsors, continued





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**LionShare**'s unique platform amplifies CRM efforts, creating sophisticated, automated marketing and relevant conversations that deliver quantifiable ROI and meet your marketing objectives. As your partner, we drive measurable, data-driven marketing efforts with unmatched support and unmistakable smarts.

**Modea** is a healthcare digital consultancy focused on improving the patient experience by helping organizations establish and nurture strong relationships with their customers. We specialize in designing and building digital consumer experiences and providing digital transformation consulting for healthcare organizations.

**Monigle** is a creative experience company fueled by humanizing brands and moving people. With offices in Denver and New York, our teams create and deliver powerful brand experiences across a spectrum of services, including brand, experience, culture, activation, and management.

**NRC Health** is committed to achieving Human Understanding and bringing healthcare organizations closer to their customers. Helping its partners design experiences that exceed expectations, inspire loyalty, and improve well-being, NRC Health is enabling organizations to understand what matters most to each person they serve.

As healthcare deepens engagement and investment into sports and influencer marketing, **Playbook for Health** supports healthcare systems with the data, analytics, insights and activation to optimize their sponsorship and partnership investments.

## **Gold Sponsors**

**Aha Media Group** is all healthcare content, all the time. Get excited about your content marketing again with a partner who brings smart strategies, fresh ideas, and real results.

**Amsive** is a data-led performance marketing agency that enhances ROI through innovative customer acquisition, engagement, and communications solutions that amplify growth.

**BVK** blends innovative business strategies and enduring brand values with engagement solutions that enable health companies to maximize their technology and business impact, creating durable relationships, market advantage, and stronger communities.

**Cardinal Digital Marketing** is a leading healthcare performance marketing agency, helping health systems maximize patient acquisition with tailored, HIPAA-compliant strategies that engage patients at every stage of their care journey.

**IQVIA** collaborates with hospitals and health systems to empower and educate physicians and patients, driving intelligent service line growth and pioneering digital innovation.

**Jarrard Inc.** is a strategic healthcare consulting firm serving leaders during high-stakes moments of change, challenge and opportunity. We specialize in change management, issues and advocacy and strategic positioning.

**Julia Balfour, LLC** solves problems. Design, development, and branding—traditional or way outside the box, we inspire change in every way.

**LexisNexis® Risk Solutions** delivers trusted patient and provider data, empowering healthcare organizations to better understand their communities, meet care needs, and uncover growth opportunities. Stop by our booth to learn more!

**Penrod** is a healthcare-focused technology partner helping hospitals, health systems, and medical groups strengthen relationships, increase engagement, track ROI, and unify data with the power of Salesforce and Snowflake.

**Reason One** is a full-service digital agency specializing in healthcare systems and foundations. We create consumer-centric websites, intranets, and campaigns that drive connection, engagement, and results.

**Reputation** is the leading online reputation management platform for healthcare companies focused on improving patient satisfaction and increasing revenue with real-time, location-level customer feedback insights.

## Co-Sponsors, continued







the solutions group.º

## Gold Sponsors, continued

Salesforce is the healthcare customer company—connecting providers and patients in new ways for over 20 years. Our trusted formula of Data + AI + CRM + Trust powers a unified Patient 360 view, enabling personalized, connected experiences across the entire care journey.

Wolters Kluwer is a provider of information, business intelligence, and point-of-care solutions for the healthcare industry. Serving 180+ countries, Wolters Kluwer's customers include professionals in medicine, nursing, and allied health.

## **Silver Sponsors**

Prairie Dog begins each conversation with curiosity. Because the first step to solving your business problem is to be sure we're solving the right problem. We then set out to solve it with marketing discipline and flair. Every day since 1996.

**TSG** knows healthcare. Its Strategy First methodology and over 30 years' experience are key to translating client research and insights into marketing and communications plans that inspire action.

## **Bronze Sponsors**

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## **Supporting Sponsor**

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# Healthcare Marketing & Physician Strategies Summit

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☐ Insurer/Health Plan			
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☐ Digital/Web Strategy☐ Physician Relations☐			Other
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<b>Cancellation Policy</b>			

The Forum guarantees a refund, less a \$450 administrative fee, if written notification is received on or before January 27, 2025. Verbal cancellations are not accepted. Cancellations received after January 27, 2025, are not eligible for a refund. You may always send a substitute.

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## April 29 - May 2, 2025

Omni Orlando Resort at ChampionsGate

## **5** Registration Fees

Early rates are available if the Registration Form with full payment is received prior to Monday, January 27, 2025. Discounts for group registrations (3 or more) are available for provider organizations. Please contact the Forum directly. All registrations for attendees from the same organization seeking discounts must be submitted together.

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Summit Rates	<b>Early</b> before 1/27/25	<b>Regular</b> 1/27/25 or later
Current Forum Member	\$1,395	\$1,495
Joining Member (Includes one-year Forum members	\$1,620 hip, \$225 value)	\$1,720
Non-Member (Does not include membership)	\$1,650	\$1,750
<b>Pre-Summit Strategy Session</b> Fee includes continental breakfast.	ns	
Data-Driven Marketing	\$125	\$175
Content Marketing Strategy	\$125	\$175
Harness the Power of Al	\$125	\$175
Referral Development Strategy	\$125	\$175
Total Due \$		

## **6** Payment Information

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## **Christine Woolsey**

SVP, Chief Marketing & Communications Officer Hospital Sisters Health System

# Summit Schedule At-A-Glance

## TUESDAY, APRIL 29

2:00-5:00p Registration

3:00-5:00p Special Strategy Session

## WEDNESDAY, APRIL 30

7:00a-5:45p	Registration
8:00-10:00a	Pre-Summit Strategy Sessions
10:15-11:15a	Concurrent Sessions
11:15a-12:15p	Networking Lunch
12:15-1:15p	Concurrent Sessions
1:30-2:30p	Concurrent Sessions
2:30-3:15p	Break in the Exhibit Hall
3:15-4:15p	Concurrent Sessions
4:30-5:45p	Keynote Session

Opening Reception in the Exhibit Hall

## THURSDAY, MAY 1

5:45-7:15p

6:45a-4:45p	Registration
7:00-7:50a	Sunrise Keynote
8:00-9:15a	Keynote Session
9:15-10:15a	Break in the Exhibit Hall
10:15-11:15a	Concurrent Sessions
11:30a-12:30p	Concurrent Sessions
12:30-1:45p	Luncheon Keynote
2:00-3:00p	Concurrent Sessions
3:00-3:45p	Break in the Exhibit Hall
3:45-4:45p	Concurrent Sessions
4:45-6:00p	Reception in the Exhibit Hall

## FRIDAY, MAY 2

7:00-11:45a	Registration
7:30-8:00a	Sunrise Breakfast
8:00-9:15a	Keynote Session
9:30-10:30a	<b>Concurrent Sessions</b>
10:45-11:45a	<b>Concurrent Sessions</b>
11:45a	Summit Adiourns

# **31st Annual Healthcare Marketing** & Physician Strategies Summit

May 4 – 6, 2026 The Grand America Hotel, Salt Lake City, UT





# Healthcare Marketing Summit

APRIL 29 - MAY 2, 2025 | ORLANDO, FL

